

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November, 1987

November shipments were almost flat, down only 0.4 percent compared to one year ago. That leaves year to date shipments down 4.6 percent compared to the same eleven month period last year. Unless December falls completely out of bed, 1987 should end at about 234,000 homes shipped, down a little over 4 percent from 1986.

This month's report adds a new piece of data, market share, or percent of total shipments. Several items to note, Florida has gained a full percent in market share this year, Alabama, Michigan and Tennessee have gained nicely, while Georgia has suffered somewhat, and Texas has continued its serious losses. The northeast and east north central have gained slightly while the south central has lost 1.6 percent market share.

Regional Shipments, Percent Change and Market Share
Cumulative January through November

REGION	1987			1986		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	20,947	9.6	+ 1.9	20,559	9.0	
East North Central	27,376	12.5	+ 6.1	25,810	11.3	
West North Central	9,390	4.3	- 3.4	9,724	4.2	
South Atlantic	81,640	37.4	- 4.5	85,464	37.3	
South Central	44,803	20.5	- 11.3	50,486	22.1	
Mountain	12,628	5.8	- 2.4	12,939	5.7	
Pacific	15,214	7.0	- 5.5	16,092	7.0	

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through November

	STATES	1987			1986		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	23,847	10.9	+ 5.2	22,663	9.9	2
2.	North Carolina	21,431	9.8	- 5.7	22,738	9.9	1
3.	Georgia	13,769	6.3	- 12.5	15,744	6.9	3
4.	South Carolina	11,052	5.1	- 8.9	12,136	5.3	5
5.	Alabama	10,576	4.8	+ 8.8	9,724	4.2	6
6.	Michigan	9,396	4.3	+ 5.9	8,876	3.9	8
7.	California	8,863	4.1	- 7.8	9,616	4.2	7
8.	Tennessee	8,814	4.0	+ 20.2	7,332	3.2	9
9.	Texas	8,110	3.7	- 40.2	13,564	5.9	4
10.	New York	7,514	3.4	+ 7.3	7,002	3.1	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cumulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991	- 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249	- 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850	- 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989	- 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165	- 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697	- 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668	- 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664	- 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364	- 4.7%
October	23,089	22,162	- 4.0%	Jan-Oct	211,363	201,526	- 4.7%
November	17,218	16,990	- 1.3%	Jan-Nov	228,581	218,516	- 4.4%
December	15,767			Jan-Dec	244,348		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cumulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857	- 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916	- 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568	- 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902	- 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133	- 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776	- 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656	- 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617	- 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237	- 4.9%
October	23,100	21,971	- 4.9%	Jan-Oct	211,597	201,208	- 4.9%
November	17,250	17,176	- 0.4%	Jan-Nov	228,847	218,384	- 4.6%
December	15,813			Jan-Dec	244,660		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1986	1987		1986	1987
January	4.4%	3.7%	January	829	597
February	4.9%	4.9%	February	909	796
March	4.5%	3.8%	March	925	745
April	3.5%	2.6%	April	796	550
May	3.6%	2.5%	May	799	495
June	2.8%	1.8%	June	592	384
July	2.7%	2.3%	July	546	475
August	2.3%	2.3%	August	502	510
September	2.6%	2.7%	September	552	590
October	2.3%	3.5%	October	541	781
November	3.0%	3.5%	November	509	595
December	2.9%		December	463	

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,150	1,143	- 0.6%	14,329	14,478	1.0%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,150	1,180	2.6%	14,329	14,515	1.3%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,218	2,338	5.4%	26,968	27,468	1.9%
Michigan *	*	*	---	*	*	---
Ohio	223	189	- 15.2%	3,294	2,981	- 9.5%
Wisconsin	124	178	43.5%	2,633	2,741	4.1%
Total	2,565	2,705	5.5%	32,895	33,190	0.9%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	154	142	- 7.8%	2,438	1,759	- 27.9%
Minnesota	106	128	20.8%	1,564	1,936	23.8%
Missouri	81	48	- 40.7%	892	566	- 36.5%
Nebraska	141	170	20.6%	2,076	2,169	4.5%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	482	488	1.2%	6,970	6,430	- 7.7%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,555	1,584	1.9%	17,113	18,441	7.8%
Georgia	2,544	2,622	3.1%	36,115	31,974	- 11.5%
Maryland *	*	*	---	*	*	---
North Carolina	2,297	1,882	- 18.1%	29,036	26,636	- 8.3%
South Carolina *	*	*	---	*	*	---
Virginia	304	272	- 10.5%	3,931	3,988	1.5%
West Virginia *	*	*	---	*	*	---
Total	6,700	6,360	- 5.1%	86,195	81,039	- 6.0%
South Central						
Alabama	1,463	1,531	4.6%	17,345	21,320	22.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	324	389	20.1%	5,444	4,226	- 22.4%
Oklahoma *	*	*	---	*	*	---
Tennessee	940	1,096	16.6%	12,238	13,473	10.1%
Texas	1,221	700	- 42.7%	19,800	12,320	- 37.8%
Total	4,009	3,716	- 7.3%	57,737	51,339	- 11.1%

Mobile/Manufactured Home Production

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	292	382	30.8%	4,100	4,683	14.2%
Colorado	38	45	18.4%	648	510	- 21.3%
Idaho	178	162	- 9.0%	3,022	2,428	- 19.7%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	508	589	15.9%	7,770	7,621	- 1.9%
Pacific						
Alaska *	*	*	---	*	*	---
California	895	901	0.7%	11,274	10,914	- 3.2%
Hawaii *	*	*	---	*	*	---
Oregon	331	453	36.9%	4,714	5,035	6.8%
Washington	73	72	- 1.4%	1,381	1,259	- 8.8%
Total	1,299	1,426	9.8%	17,369	17,208	- 0.9%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	505	526	4.2%	5,316	7,174	35.0%
Total Production	17,218	16,990	- 1.3%	228,581	218,516	- 4.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	36	27	- 25.0%	381	314	- 17.6%
Maine	164	195	18.9%	2,016	2,565	27.2%
Massachusetts	72	91	26.4%	840	781	- 7.0%
New Hampshire	128	106	- 17.2%	1,578	1,289	- 18.3%
New Jersey	94	62	- 34.0%	837	841	0.5%
New York	516	566	9.7%	7,002	7,514	7.3%
Pennsylvania	563	527	- 6.4%	7,043	6,667	- 5.3%
Rhode Island	7	15	114.3%	189	164	- 13.2%
Vermont	55	82	49.1%	673	812	20.7%
Total	1,635	1,671	2.2%	20,559	20,947	1.9%
East North Central						
Illinois	253	251	- 0.8%	3,125	3,389	8.4%
Indiana	494	539	9.1%	5,768	6,080	5.4%
Michigan	798	812	1.8%	8,876	9,396	5.9%
Ohio	493	445	- 9.7%	6,275	6,400	2.0%
Wisconsin	90	136	51.1%	1,766	2,111	19.5%
Total	2,128	2,183	2.6%	25,810	27,376	6.1%
West North Central						
Iowa	49	59	20.4%	738	811	9.9%
Kansas	122	97	- 20.5%	1,586	1,375	- 13.3%
Minnesota	71	126	77.5%	1,385	1,607	16.0%
Missouri	349	377	8.0%	4,739	4,370	- 7.8%
Nebraska	29	47	62.1%	506	455	- 10.1%
North Dakota	17	13	- 23.5%	238	223	- 6.3%
South Dakota	28	41	46.4%	532	549	3.2%
Total	665	760	14.3%	9,724	9,390	- 3.4%
South Atlantic						
Delaware	114	134	17.5%	2,064	1,805	- 12.5%
Florida	1,964	2,009	2.3%	22,663	23,847	5.2%
Georgia	1,107	1,141	3.1%	15,744	13,769	- 12.5%
Maryland	115	113	- 1.7%	1,324	1,245	- 6.0%
North Carolina	1,858	1,573	- 15.3%	22,738	21,431	- 5.7%
South Carolina	933	942	1.0%	12,136	11,052	- 8.9%
Virginia	401	392	- 2.2%	5,633	5,550	- 1.5%
West Virginia	213	189	- 11.3%	3,162	2,941	- 7.0%
Total	6,705	6,493	- 3.2%	85,464	81,640	- 4.5%
South Central						
Alabama	808	792	- 2.0%	9,724	10,576	8.8%
Arkansas	292	236	- 19.2%	4,066	4,172	2.6%
Kentucky	365	381	4.4%	4,525	5,100	12.7%
Louisiana	199	149	- 25.1%	4,305	2,203	- 48.8%
Mississippi	339	343	1.2%	5,062	4,765	- 5.9%
Oklahoma	96	56	- 41.7%	1,908	1,063	- 44.3%
Tennessee	571	680	19.1%	7,332	8,814	20.2%
Texas	835	432	- 48.3%	13,564	8,110	- 40.2%
Total	3,505	3,069	- 12.4%	50,486	44,803	- 11.3%

Mobile/Manufactured Home Shipments

	November			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	376	461	22.6%	5,235	5,462	4.3%
Colorado	64	88	37.5%	843	859	1.9%
Idaho	38	37	- 2.6%	806	575	- 28.7%
Montana	24	26	8.3%	643	488	- 24.1%
Nevada	129	138	7.0%	1,375	1,849	34.5%
New Mexico	233	180	- 22.7%	3,084	2,932	- 4.9%
Utah	39	18	- 53.8%	634	343	- 45.9%
Wyoming	19	8	- 57.9%	319	120	- 62.4%
Total	922	956	3.7%	12,939	12,628	- 2.4%
Pacific						
Alaska	1	5	400.0%	25	6	- 76.0%
California	743	753	1.3%	9,616	8,863	- 7.8%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	151	216	43.0%	2,170	2,657	22.4%
Washington	254	289	13.8%	4,280	3,688	- 13.8%
Total	1,149	1,263	9.9%	16,092	15,214	- 5.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	541	781	44.4%	7,766	6,386	- 17.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	17,250	17,176	- .4%	228,847	218,384	- 4.6%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date 1987 Product Mix						
Jan-Nov Shipments			Jan-Nov Production			
Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production	

Northeast

Connecticut *	200	114	314	*	*	*
Maine *	2,239	326	2,565	*	*	*
Massachusetts *	434	347	781	*	*	*
New Hampshire *	856	433	1,289	*	*	*
New Jersey *	353	488	841	*	*	*
New York *	4,853	2,661	7,514	*	*	*
Pennsylvania	4,338	2,329	6,667	9,470	5,008	14,478
Rhode Island *	101	63	164	*	*	*
Vermont *	632	180	812	*	*	*

Total	14,006	6,941	20,947	9,501	5,014	14,515
	66.9%	33.1%	100.0%	65.5%	34.5%	100.0%

East North Central

Illinois *	2,372	1,017	3,389	*	*	*
Indiana	4,152	1,928	6,080	18,186	9,282	27,468
Michigan *	5,610	3,786	9,396	*	*	*
Ohio	4,600	1,800	6,400	2,310	671	2,981
Wisconsin	1,861	250	2,111	2,317	424	2,741

Total	18,595	8,781	27,376	22,813	10,377	33,190
	67.9%	32.1%	100.0%	68.7%	31.3%	100.0%

West North Central

Iowa *	598	213	811	*	*	*
Kansas	839	536	1,375	1,268	491	1,759
Minnesota	1,197	410	1,607	1,441	495	1,936
Missouri	3,085	1,285	4,370	96	470	566
Nebraska	241	214	455	1,288	881	2,169
North Dakota *	158	65	223	*	*	*
South Dakota *	322	227	549	*	*	*

Total	6,440	2,950	9,390	4,093	2,337	6,430
	68.6%	31.4%	100.0%	63.7%	36.3%	100.0%

South Atlantic

Delaware *	1,171	634	1,805	*	*	*
Florida	8,672	15,175	23,847	5,368	13,073	18,441
Georgia	7,461	6,308	13,769	18,043	13,931	31,974
Maryland *	842	403	1,245	*	*	*
North Carolina	14,963	6,468	21,431	19,583	7,053	26,636
South Carolina *	7,205	3,847	11,052	*	*	*
Virginia	4,033	1,517	5,550	3,328	660	3,988
West Virginia *	2,289	652	2,941	*	*	*

Total	46,636	35,004	81,640	46,322	34,717	81,039
	57.1%	42.9%	100.0%	57.2%	42.8%	100.0%

**Year-To-Date
1987 Product Mix**

	Jan-Nov Shipments			Jan-Nov Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	8,344	2,232	10,576	16,892	4,428	21,320
Arkansas *	3,381	791	4,172	*	*	*
Kentucky *	3,774	1,326	5,100	*	*	*
Louisiana *	1,884	319	2,203	*	*	*
Mississippi	3,880	885	4,765	3,423	803	4,226
Oklahoma *	681	382	1,063	*	*	*
Tennessee	6,339	2,475	8,814	9,984	3,489	13,473
Texas	4,762	3,348	8,110	7,224	5,096	12,320
Total	33,045	11,758	44,803	37,523	13,816	51,339
	73.8%	26.2%	100.0%	73.1%	26.9%	100.0%
Mountain						
Arizona	2,613	2,849	5,462	2,461	2,222	4,683
Colorado	375	484	859	172	338	510
Idaho	91	484	575	499	1,929	2,428
Montana *	132	356	488	*	*	*
Nevada *	395	1,454	1,849	*	*	*
New Mexico *	1,795	1,137	2,932	*	*	*
Utah *	82	261	343	*	*	*
Wyoming *	31	89	120	*	*	*
Total	5,514	7,114	12,628	3,132	4,489	7,621
	43.7%	56.3%	100.0%	41.1%	58.9%	100.0%
Pacific						
Alaska *	6	0	6	*	*	*
California	1,475	7,388	8,863	1,962	8,952	10,914
Hawaii *	0	0	0	*	*	*
Oregon	371	2,286	2,657	551	4,484	5,035
Washington	456	3,232	3,688	242	1,017	1,259
Total	2,308	12,906	15,214	2,755	14,453	17,208
	15.2%	84.8%	100.0%	16.0%	84.0%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	126,544	85,454	211,998	126,139	85,203	211,342
	59.7%	40.3%	100.0%	59.7%	40.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	4,810	1,576	6,386	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	5,326	1,848	7,174
Total	131,354	87,030	218,384	131,465	87,051	218,516
	60.1%	39.9%	100.0%	60.2%	39.8%	100.0%

NOTE: 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
November 1987

State	Total Shipment	% of Total	:Rank: :Sectn :Shpmt:	Single: Sectn Shpmt	% of Total	:Rank: :Sectn :Shpmt:	Multi: Sectn Shpmt	% of Total	:Rank:
Florida	2,009	12.3%	1	707	7.6%	2	1,302	18.2%	1
North Carolina	1,573	9.6%	2	1,004	10.8%	1	569	8.0%	4
Georgia	1,141	7.0%	3	569	6.1%	5	572	8.0%	3
South Carolina	942	5.7%	4	621	6.7%	3	321	4.5%	6
Michigan	812	5.0%	5	478	5.2%	7	334	4.7%	5
Alabama	792	4.8%	6	604	6.5%	4	188	2.6%	12
California	753	4.6%	7	119	1.3%	24	634	8.9%	2
Tennessee	680	4.1%	8	490	5.3%	6	190	2.7%	11
New York	566	3.5%	9	335	3.6%	9	231	3.2%	9
Indiana	539	3.3%	10	356	3.8%	8	183	2.6%	14
Pennsylvania	527	3.2%	11	310	3.3%	10	217	3.0%	10
Arizona	461	2.8%	12	177	1.9%	19	284	4.0%	7
Ohio	445	2.7%	13	307	3.3%	11	138	1.9%	16
Texas	432	2.6%	14	254	2.7%	16	178	2.5%	15
Virginia	392	2.4%	15	267	2.9%	14	125	1.8%	17
Kentucky	381	2.3%	16	278	3.0%	12	103	1.4%	20
Missouri	377	2.3%	17	259	2.8%	15	118	1.7%	18
Mississippi	343	2.1%	18	270	2.9%	13	73	1.0%	21
Washington	289	1.8%	19	28	0.3%	37	261	3.7%	8
Illinois	251	1.5%	20	179	1.9%	18	72	1.0%	22
Arkansas	236	1.4%	21	187	2.0%	17	49	0.7%	26
Oregon	216	1.3%	22	28	0.3%	36	188	2.6%	13
Maine	195	1.2%	23	152	1.6%	20	43	0.6%	28
West Virginia	189	1.2%	24	148	1.6%	21	41	0.6%	30
New Mexico	180	1.1%	25	129	1.4%	23	51	0.7%	25
Louisiana	149	0.9%	26	133	1.4%	22	16	0.2%	42
Nevada	138	0.8%	27	26	0.3%	38	112	1.6%	19
Wisconsin	136	0.8%	28	118	1.3%	25	18	0.3%	40
Delaware	134	0.8%	29	69	0.7%	30	65	0.9%	23
Minnesota	126	0.8%	30	85	0.9%	26	41	0.6%	29
Maryland	113	0.7%	31	79	0.9%	27	34	0.5%	33
New Hampshire	106	0.6%	32	77	0.8%	28	29	0.4%	35
Kansas	97	0.6%	33	46	0.5%	32	51	0.7%	24
Massachusetts	91	0.6%	34	56	0.6%	31	35	0.5%	32
Colorado	88	0.5%	35	43	0.5%	33	45	0.6%	27
Vermont	82	0.5%	36	71	0.8%	29	11	0.2%	44
New Jersey	62	0.4%	37	23	0.2%	39	39	0.5%	31
Iowa	59	0.4%	38	38	0.4%	34	21	0.3%	38
Oklahoma	56	0.3%	39	30	0.3%	35	26	0.4%	36
Nebraska	47	0.3%	40	23	0.2%	40	24	0.3%	37
South Dakota	41	0.3%	41	22	0.2%	41	19	0.3%	39
Idaho	37	0.2%	42	6	0.1%	45	31	0.4%	34
Connecticut	27	0.2%	43	20	0.2%	42	7	0.1%	45
Montana	26	0.2%	44	10	0.1%	43	16	0.2%	41
Utah	18	0.1%	45	5	0.1%	48	13	0.2%	43
Rhode Island	15	0.1%	46	8	0.1%	44	7	0.1%	46
North Dakota	13	0.1%	47	6	0.1%	46	7	0.1%	47
Wyoming	8	0.0%	48	3	0.0%	49	5	0.1%	48
Alaska	5	0.0%	49	5	0.1%	47	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50

16,395 100.0% 9,258 100.0% 7,137 100.0%

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1987**

State	Total Shipment	% of Total:	:Rank: :Sectn :Shpmt:	Single: Total:	% of Total:	:Rank: :Sectn :Shpmt:	Multi: Total:	% of Total:	:Rank:
Florida	23,847	11.2%	1	8,672	6.9%	2	15,175	17.8%	1
North Carolina	21,431	10.1%	2	14,963	11.8%	1	6,468	7.6%	3
Georgia	13,769	6.5%	3	7,461	5.9%	4	6,308	7.4%	4
South Carolina	11,052	5.2%	4	7,205	5.7%	5	3,847	4.5%	5
Alabama	10,576	5.0%	5	8,344	6.6%	3	2,232	2.6%	14
Michigan	9,396	4.4%	6	5,610	4.4%	7	3,786	4.4%	6
California	8,863	4.2%	7	1,475	1.2%	25	7,388	8.6%	2
Tennessee	8,814	4.2%	8	6,339	5.0%	6	2,475	2.9%	11
Texas	8,110	3.8%	9	4,762	3.8%	9	3,348	3.9%	7
New York	7,514	3.5%	10	4,853	3.8%	8	2,661	3.1%	10
Pennsylvania	6,667	3.1%	11	4,338	3.4%	11	2,329	2.7%	12
Ohio	6,400	3.0%	12	4,600	3.6%	10	1,800	2.1%	16
Indiana	6,080	2.9%	13	4,152	3.3%	12	1,928	2.3%	15
Virginia	5,550	2.6%	14	4,033	3.2%	13	1,517	1.8%	17
Arizona	5,462	2.6%	15	2,613	2.1%	18	2,849	3.3%	9
Kentucky	5,100	2.4%	16	3,774	3.0%	15	1,326	1.6%	19
Mississippi	4,765	2.2%	17	3,880	3.1%	14	885	1.0%	23
Missouri	4,370	2.1%	18	3,085	2.4%	17	1,285	1.5%	20
Arkansas	4,172	2.0%	19	3,381	2.7%	16	791	0.9%	24
Washington	3,688	1.7%	20	456	0.4%	34	3,232	3.8%	8
Illinois	3,389	1.6%	21	2,372	1.9%	19	1,017	1.2%	22
West Virginia	2,941	1.4%	22	2,289	1.8%	20	652	0.8%	25
New Mexico	2,932	1.4%	23	1,795	1.4%	24	1,137	1.3%	21
Oregon	2,657	1.3%	24	371	0.3%	38	2,286	2.7%	13
Maine	2,565	1.2%	25	2,239	1.8%	21	326	0.4%	37
Louisiana	2,203	1.0%	26	1,884	1.5%	22	319	0.4%	38
Wisconsin	2,111	1.0%	27	1,861	1.5%	23	250	0.3%	40
Nevada	1,849	0.9%	28	395	0.3%	36	1,454	1.7%	18
Delaware	1,805	0.9%	29	1,171	0.9%	27	634	0.7%	26
Minnesota	1,607	0.8%	30	1,197	0.9%	26	410	0.5%	32
Kansas	1,375	0.6%	31	839	0.7%	30	536	0.6%	27
New Hampshire	1,289	0.6%	32	856	0.7%	28	433	0.5%	31
Maryland	1,245	0.6%	33	842	0.7%	29	403	0.5%	33
Oklahoma	1,063	0.5%	34	681	0.5%	31	382	0.4%	34
Colorado	859	0.4%	35	375	0.3%	37	484	0.6%	29
New Jersey	841	0.4%	36	353	0.3%	39	488	0.6%	28
Vermont	812	0.4%	37	632	0.5%	32	180	0.2%	44
Iowa	811	0.4%	38	598	0.5%	33	213	0.2%	43
Massachusetts	781	0.4%	39	434	0.3%	35	347	0.4%	36
Idaho	575	0.3%	40	91	0.1%	46	484	0.6%	30
South Dakota	549	0.3%	41	322	0.3%	40	227	0.3%	41
Montana	488	0.2%	42	132	0.1%	44	356	0.4%	35
Nebraska	455	0.2%	43	241	0.2%	41	214	0.3%	42
Utah	343	0.2%	44	82	0.1%	47	261	0.3%	39
Connecticut	314	0.1%	45	200	0.2%	42	114	0.1%	45
North Dakota	223	0.1%	46	158	0.1%	43	65	0.1%	47
Rhode Island	164	0.1%	47	101	0.1%	45	63	0.1%	48
Wyoming	120	0.1%	48	31	0.0%	48	89	0.1%	46
Alaska	6	0.0%	49	6	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	211,998	100.0%		126,544	100.0%		85,454	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest**

November 1987

State	Total	% of	Rank	Single	% of	Rank	Multi	% of	Rank
Productn	Total:			Sectn	Total:		Sectn	Total:	
:	:			Prduct:	:		Prduct:	:	
Georgia	2,622	15.9%	1	1,435	15.4%	2	1,187	16.7%	1
Indiana	2,338	14.2%	2	1,511	16.2%	1	827	11.6%	3
North Carolina	1,882	11.4%	3	1,305	14.0%	3	577	8.1%	5
Florida	1,584	9.6%	4	462	4.9%	7	1,122	15.7%	2
Alabama	1,531	9.3%	5	1,140	12.2%	4	391	5.5%	8
Pennsylvania	1,143	6.9%	6	711	7.6%	6	432	6.1%	6
Tennessee	1,096	6.7%	7	811	8.7%	5	285	4.0%	10
California	901	5.5%	8	141	1.5%	14	760	10.7%	4
Texas	700	4.3%	9	400	4.3%	8	300	4.2%	9
Oregon	453	2.8%	10	55	0.6%	18	398	5.6%	7
Mississippi	389	2.4%	11	324	3.5%	9	65	0.9%	14
Arizona	382	2.3%	12	164	1.8%	11	218	3.1%	11
Virginia	272	1.7%	13	210	2.2%	10	62	0.9%	15
Ohio	189	1.1%	14	157	1.7%	12	32	0.4%	21
Wisconsin	178	1.1%	15	145	1.6%	13	33	0.5%	20
Nebraska	170	1.0%	16	90	1.0%	16	80	1.1%	13
Idaho	162	1.0%	17	35	0.4%	19	127	1.8%	12
Kansas	142	0.9%	18	96	1.0%	15	46	0.6%	17
Minnesota	128	0.8%	19	83	0.9%	17	45	0.6%	18
Washington	72	0.4%	20	10	0.1%	22	62	0.9%	16
Missouri	48	0.3%	21	8	0.1%	23	40	0.6%	19
Colorado	45	0.3%	22	15	0.2%	21	30	0.4%	22
Maine	*	37	0.2%	31	0.3%	20	6	0.1%	23
Utah	*	0	0.0%	0	0.0%	48	0	0.0%	27
New Hampshire	*	0	0.0%	0	0.0%	41	0	0.0%	43
Alaska	*	0	0.0%	0	0.0%	42	0	0.0%	41
Maryland	*	0	0.0%	0	0.0%	34	0	0.0%	44
Delaware	*	0	0.0%	0	0.0%	47	0	0.0%	40
North Dakota	*	0	0.0%	0	0.0%	32	0	0.0%	30
Kentucky	*	0	0.0%	0	0.0%	40	0	0.0%	35
South Carolina	*	0	0.0%	0	0.0%	27	0	0.0%	46
South Dakota	*	0	0.0%	0	0.0%	49	0	0.0%	49
Iowa	*	0	0.0%	0	0.0%	43	0	0.0%	42
Connecticut	*	0	0.0%	0	0.0%	35	0	0.0%	36
Rhode Island	*	0	0.0%	0	0.0%	44	0	0.0%	34
Nevada	*	0	0.0%	0	0.0%	36	0	0.0%	29
Wyoming	*	0	0.0%	0	0.0%	29	0	0.0%	31
Montana	*	0	0.0%	0	0.0%	33	0	0.0%	37
Louisiana	*	0	0.0%	0	0.0%	28	0	0.0%	38
West Virginia	*	0	0.0%	0	0.0%	50	0	0.0%	48
Hawaii	*	0	0.0%	0	0.0%	45	0	0.0%	47
Illinois	*	0	0.0%	0	0.0%	30	0	0.0%	24
Vermont	*	0	0.0%	0	0.0%	37	0	0.0%	33
New York	*	0	0.0%	0	0.0%	39	0	0.0%	50
Massachusetts	*	0	0.0%	0	0.0%	25	0	0.0%	39
Oklahoma	*	0	0.0%	0	0.0%	26	0	0.0%	25
New Jersey	*	0	0.0%	0	0.0%	46	0	0.0%	32
Arkansas	*	0	0.0%	0	0.0%	38	0	0.0%	28
New Mexico	*	0	0.0%	0	0.0%	31	0	0.0%	45
Michigan	*	0	0.0%	0	0.0%	24	0	0.0%	26
	16,464	100.0%		9,339	100.0%		7,125	100.0%	

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Nov 1987

State	Total Productn	% of :Total:	:Rank: :Product:	Single: :Sectn:	% of :Total:	:Rank: :Product:	Multi: :Sectn:	% of :Total:	:Rank:
Georgia	31,974	15.1%	1	18,043	14.3%	3	13,931	16.4%	1
Indiana	27,468	13.0%	2	18,186	14.4%	2	9,282	10.9%	3
North Carolina	26,636	12.6%	3	19,583	15.5%	1	7,053	8.3%	5
Alabama	21,320	10.1%	4	16,892	13.4%	4	4,428	5.2%	9
Florida	18,441	8.7%	5	5,368	4.3%	8	13,073	15.3%	2
Pennsylvania	14,478	6.9%	6	9,470	7.5%	6	5,008	5.9%	7
Tennessee	13,473	6.4%	7	9,984	7.9%	5	3,489	4.1%	10
Texas	12,320	5.8%	8	7,224	5.7%	7	5,096	6.0%	6
California	10,914	5.2%	9	1,962	1.6%	14	8,952	10.5%	4
Oregon	5,035	2.4%	10	551	0.4%	18	4,484	5.3%	8
Arizona	4,683	2.2%	11	2,461	2.0%	11	2,222	2.6%	11
Mississippi	4,226	2.0%	12	3,423	2.7%	7	803	0.9%	15
Virginia	3,988	1.9%	13	3,328	2.6%	10	660	0.8%	17
Ohio	2,981	1.4%	14	2,310	1.8%	13	671	0.8%	16
Wisconsin	2,741	1.3%	15	2,317	1.8%	12	424	0.5%	21
Idaho	2,428	1.1%	16	499	0.4%	19	1,929	2.3%	12
Nebraska	2,169	1.0%	17	1,288	1.0%	16	881	1.0%	14
Minnesota	1,936	0.9%	18	1,441	1.1%	15	495	0.6%	18
Kansas	1,759	0.8%	19	1,268	1.0%	17	491	0.6%	19
Washington	1,259	0.6%	20	242	0.2%	20	1,017	1.2%	13
Missouri	566	0.3%	21	96	0.1%	22	470	0.6%	20
Colorado	510	0.2%	22	172	0.1%	21	338	0.4%	22
Maine	* 37	0.0%	23	31	0.0%	23	6	0.0%	23
Rhode Island	* 0	0.0%	24	0	0.0%	45	0	0.0%	34
South Carolina	* 0	0.0%	25	0	0.0%	30	0	0.0%	46
Vermont	* 0	0.0%	26	0	0.0%	37	0	0.0%	33
New York	* 0	0.0%	27	0	0.0%	39	0	0.0%	50
North Dakota	* 0	0.0%	28	0	0.0%	25	0	0.0%	30
Montana	* 0	0.0%	29	0	0.0%	26	0	0.0%	37
Hawaii	* 0	0.0%	30	0	0.0%	46	0	0.0%	47
Arkansas	* 0	0.0%	31	0	0.0%	38	0	0.0%	28
Louisiana	* 0	0.0%	32	0	0.0%	31	0	0.0%	38
New Mexico	* 0	0.0%	33	0	0.0%	24	0	0.0%	45
Alaska	* 0	0.0%	34	0	0.0%	43	0	0.0%	41
Connecticut	* 0	0.0%	35	0	0.0%	35	0	0.0%	36
Iowa	* 0	0.0%	36	0	0.0%	44	0	0.0%	42
Nevada	* 0	0.0%	37	0	0.0%	36	0	0.0%	29
Oklahoma	* 0	0.0%	38	0	0.0%	29	0	0.0%	25
Illinois	* 0	0.0%	39	0	0.0%	33	0	0.0%	24
Massachusetts	* 0	0.0%	40	0	0.0%	28	0	0.0%	39
South Dakota	* 0	0.0%	41	0	0.0%	50	0	0.0%	49
Delaware	* 0	0.0%	42	0	0.0%	48	0	0.0%	40
New Hampshire	* 0	0.0%	43	0	0.0%	41	0	0.0%	43
West Virginia	* 0	0.0%	44	0	0.0%	42	0	0.0%	48
Maryland	* 0	0.0%	45	0	0.0%	34	0	0.0%	44
New Jersey	* 0	0.0%	46	0	0.0%	47	0	0.0%	32
Wyoming	* 0	0.0%	47	0	0.0%	32	0	0.0%	31
Kentucky	* 0	0.0%	48	0	0.0%	40	0	0.0%	35
Michigan	* 0	0.0%	49	0	0.0%	27	0	0.0%	26
Utah	* 0	0.0%	50	0	0.0%	49	0	0.0%	27
	211,342	100.0%		126,139	100.0%		85,203	100.0%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

November, 1987
Manufacturing Report



SRI Department
Congressional Info. Services
4520 East West Highway
Bethesda MD 20814

P1

Manufacturing REPORT



Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY ARLINGTON VIRGINIA 22202

December, 1987

Manufactured home builders shipped 12,062 fewer homes in 1987 than they did in 1986, a decline of 4.9 percent. The decline in shipments for the month of December was 10.1 percent, the third largest decline in 1987 and the largest decline since February. Regionally, the declines steepened a little and the advances leveled off or backtracked slightly, except for the northeast which gained a little strength.

The top ten shipment states look about the same on a relative basis as they did at the end of November. Mirroring the regions, declines generally steepened and gains leveled off or slipped somewhat.

NCSBCS does not report production for states that have less than three manufacturers. These states are indicated in this report by a star (*) next their name. In 1987 several states moved into or out of this category several times. To keep our reporting format consistent, we have had to make some adjustments. A complete explanation is on the back of this page.

Regional Shipments, Percent Change and Market Share Cumulative January through December

REGION	1987			1986	
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	22,221	9.6	+ 2.4	21,709	8.9
East North Central	28,858	12.4	+ 5.5	27,360	11.2
West North Central	9,926	4.3	- 3.8	10,318	4.2
South Atlantic	87,361	37.6	- 5.0	91,565	37.4
South Central	47,319	20.3	- 11.9	53,681	21.9
Mountain	13,492	5.8	- 3.3	13,952	5.7
Pacific	16,440	7.1	- 5.5	17,393	7.1

Top Ten States, Percent Change and Market Share Cumulative Shipments January through December

	STATES	1987		PCT CHG	1986		
		SHPMTS	MKT SHARE		SHPMTS	MKT SHARE	RANK
1.	Florida	25,865	11.1	+ 4.0	24,877	10.2	1
2.	North Carolina	22,699	9.8	- 6.3	24,232	9.9	2
3.	Georgia	14,797	6.4	- 11.8	16,774	6.9	3
4.	South Carolina	11,811	5.1	- 9.6	13,066	5.3	5
5.	Alabama	11,249	4.8	+ 7.1	10,508	4.3	7
6.	Michigan	9,915	4.3	+ 4.8	9,461	3.9	8
7.	California	9,651	4.1	- 8.3	10,520	4.3	6
8.	Tennessee	9,342	4.0	+ 18.9	7,858	3.2	9
9.	Texas	8,507	3.7	- 40.5	14,309	5.8	4
10.	New York	7,930	3.4	+ 7.5	7,374	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

The National Conference of States on Building Codes and Standards (NCSBCS) does not report production for states where there are fewer than three manufacturers. They are indicated by a star (*) in the production tables. Until recently these states did not change frequently; alternating from being a starred state to one where production numbers were reported. In 1987, there were three states that alternated several times between having production numbers reported and being states where no production was reported because there were fewer than three manufacturers. This has led to some aberrations in some of the Manufacturing Reports.

Maine had been a starred state until November 1987. In November and December, NCSBCS reported production for Maine. However, since we have no idea what Maine's production was for the rest of 1987, or for 1986, we cannot make the year to year comparisons. A similar aberration occurred for two other states.

Missouri and Colorado had been states where production was regularly reported. In 1987, Missouri was reported as a starred state in March and June. Colorado was reported as a starred state in July and November. In order to report the information in its usual format, we have had to develop some rules of thumb for dealing with these aberrations.

If a state is starred for more than six months, we will keep it as a starred-state in the Manufacturing Report for that year so that year to year comparisons and column footings are consistent. We will announce in the report if there has been such an occurrence. Conversely, if a state has production reported for six months or more, then we will estimate what the production might have been for those months it was reported as a starred state. In making this estimate, we will consider past production levels and here again, we will announce that we have made such an estimate in the report.

For states that move from being starred states to having production reported, the percent change numbers from the previous year will be meaningless since there will be no production number for comparison.

Manufacturing Report shows Maine as a starred state. NCSBCS reported production for Maine as follows: November, 31 SW and 6 MW; December, 45 SW and 5 MW. Manufacturing Report estimated production figures for Colorado and Missouri in 1987 as follows: Colorado, July, 10 SW and 25 MW; November, 15 SW and 30 MW; Missouri, March, 7 SW and 40 MW; June, 9 SW and 43 MW.

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991 - 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249 - 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850 - 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989 - 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165 - 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697 - 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668 - 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664 - 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364 - 4.7%
October	23,089	22,162	- 4.0%	Jan-Oct	211,363	201,526 - 4.7%
November	17,218	16,990	- 1.3%	Jan-Nov	228,581	218,516 - 4.4%
December	15,767	14,307	- 9.3%	Jan-Dec	244,348	232,823 - 4.7%

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1986	1987	% Change	1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857 - 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916 - 14.7%
March	20,457	19,652	- 3.9%	Jan-Mar	57,889	51,568 - 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902 - 9.9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133 - 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776 - 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656 - 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617 - 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237 - 4.9%
October	23,100	21,971	- 4.9%	Jan-Oct	211,597	201,208 - 4.9%
November	17,250	17,176	- 0.4%	Jan-Nov	228,847	218,384 - 4.6%
December	15,813	14,214	- 10.1%	Jan-Dec	244,660	232,598 - 4.9%

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1986	1987	1986	1987
January	4.4%	3.7%	January	829
February	4.9%	4.9%	February	909
March	4.5%	3.8%	March	925
April	3.5%	2.6%	April	796
May	3.6%	2.5%	May	799
June	2.8%	1.8%	June	592
July	2.7%	2.3%	July	546
August	2.3%	2.3%	August	502
September	2.6%	2.7%	September	552
October	2.3%	3.5%	October	541
November	3.0%	3.5%	November	509
December	2.9%	4.8%	December	463

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	782	818	4.6%	15,111	15,296	1.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	782	818	4.6%	15,111	15,296	1.2%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,680	1,633	- 2.8%	28,648	29,101	1.6%
Michigan *	*	*	---	*	*	---
Ohio	119	140	17.6%	3,413	3,121	- 8.6%
Wisconsin	128	125	- 2.3%	2,761	2,866	3.8%
Total	1,927	1,898	- 1.5%	34,822	35,088	0.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	109	121	11.0%	2,547	1,880	- 26.2%
Minnesota	67	88	31.3%	1,631	2,024	24.1%
Missouri	76	36	- 52.6%	968	602	- 37.8%
Nebraska	149	143	- 4.0%	2,225	2,312	3.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	401	388	- 3.2%	7,371	6,818	- 7.5%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,704	1,565	- 8.2%	18,817	20,006	6.3%
Georgia	2,497	2,421	- 3.0%	38,612	34,395	- 10.9%
Maryland *	*	*	---	*	*	---
North Carolina	1,906	1,545	- 18.9%	30,942	28,181	- 8.9%
South Carolina *	*	*	---	*	*	---
Virginia	309	268	- 13.3%	4,240	4,256	0.4%
West Virginia *	*	*	---	*	*	---
Total	6,416	5,799	- 9.6%	92,611	86,838	- 6.2%
South Central						
Alabama	1,310	1,222	- 6.7%	18,655	22,542	20.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	309	342	10.7%	5,753	4,568	- 20.6%
Oklahoma *	*	*	---	*	*	---
Tennessee	937	841	- 10.2%	13,175	14,314	8.6%
Texas	1,081	599	- 44.6%	20,881	12,919	- 38.1%
Total	3,671	3,004	- 18.2%	61,408	54,343	- 11.5%

Mobile/Manufactured Home Production

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	354	342	- 3.4%	4,454	5,025	12.8%
Colorado	39	41	5.1%	687	551	- 19.8%
Idaho	184	119	- 35.3%	3,206	2,547	- 20.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	577	502	- 13.0%	8,347	8,123	- 2.7%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,119	949	- 15.2%	12,393	11,863	- 4.3%
Hawaii *	*	*	---	*	*	---
Oregon	290	411	41.7%	5,004	5,446	8.8%
Washington	101	52	- 48.5%	1,482	1,311	- 11.5%
Total	1,510	1,412	- 6.5%	18,879	18,620	- 1.4%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	483	486	0.6%	5,799	7,697	32.7%
Total Production	15,767	14,307	- 9.3%	244,348	232,823	- 4.7%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut	23	17	- 26.1%	404	331	- 18.1%
Maine	119	173	45.4%	2,135	2,738	28.2%
Massachusetts	33	45	36.4%	873	826	- 5.4%
New Hampshire	90	100	11.1%	1,668	1,389	- 16.7%
New Jersey	83	59	- 28.9%	920	900	- 2.2%
New York	372	416	11.8%	7,374	7,930	7.5%
Pennsylvania	380	409	7.6%	7,423	7,076	- 4.7%
Rhode Island	7	15	114.3%	196	179	- 8.7%
Vermont	43	40	- 7.0%	716	852	19.0%
Total	1,150	1,274	10.8%	21,709	22,221	2.4%
East North Central						
Illinois	230	182	- 20.9%	3,355	3,571	6.4%
Indiana	333	345	3.6%	6,101	6,425	5.3%
Michigan	585	519	- 11.3%	9,461	9,915	4.8%
Ohio	329	349	6.1%	6,604	6,749	2.2%
Wisconsin	73	87	19.2%	1,839	2,198	19.5%
Total	1,550	1,482	- 4.4%	27,360	28,858	5.5%
West North Central						
Iowa	37	57	54.1%	775	868	12.0%
Kansas	102	88	- 13.7%	1,688	1,463	- 13.3%
Minnesota	54	78	44.4%	1,439	1,685	17.1%
Missouri	329	251	- 23.7%	5,068	4,621	- 8.8%
Nebraska	36	22	- 38.9%	542	477	- 12.0%
North Dakota	10	8	- 20.0%	248	231	- 6.9%
South Dakota	26	32	23.1%	558	581	4.1%
Total	594	536	- 9.8%	10,318	9,926	- 3.8%
South Atlantic						
Delaware	148	125	- 15.5%	2,212	1,930	- 12.7%
Florida	2,214	2,018	- 8.9%	24,877	25,865	4.0%
Georgia	1,030	1,028	- 0.2%	16,774	14,797	- 11.8%
Maryland	106	68	- 35.8%	1,430	1,313	- 8.2%
North Carolina	1,494	1,268	- 15.1%	24,232	22,699	- 6.3%
South Carolina	930	759	- 18.4%	13,066	11,811	- 9.6%
Virginia	389	311	- 20.1%	6,022	5,861	- 2.7%
West Virginia	190	144	- 24.2%	3,352	3,085	- 8.0%
Total	6,501	5,721	- 12.0%	91,965	87,361	- 5.0%
South Central						
Alabama	784	673	- 14.2%	10,508	11,249	7.1%
Arkansas	328	191	- 41.8%	4,394	4,363	- 0.7%
Kentucky	319	246	- 22.9%	4,844	5,346	10.4%
Louisiana	143	134	- 6.3%	4,448	2,337	- 47.5%
Mississippi	282	305	8.2%	5,344	5,070	- 5.1%
Oklahoma	68	42	- 38.2%	1,976	1,105	- 44.1%
Tennessee	526	528	0.4%	7,858	9,342	18.9%
Texas	745	397	- 46.7%	14,309	8,507	- 40.5%
Total	3,195	2,516	- 21.3%	53,681	47,319	- 11.9%

Mobile/Manufactured Home Shipments

	December			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	493	409	- 17.0%	5,728	5,871	2.5%
Colorado	56	59	5.4%	899	918	2.1%
Idaho	32	30	- 6.3%	838	605	- 27.8%
Montana	24	26	8.3%	667	514	- 22.9%
Nevada	138	157	13.8%	1,513	2,006	32.6%
New Mexico	215	165	- 23.3%	3,299	3,097	- 6.1%
Utah	49	13	- 73.5%	683	356	- 47.9%
Wyoming	6	5	- 16.7%	325	125	- 61.5%
Total	1,013	864	- 14.7%	13,952	13,492	- 3.3%
Pacific						
Alaska	0	0	0.0%	25	6	- 76.0%
California	904	788	- 12.8%	10,520	9,651	- 8.3%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	127	253	99.2%	2,297	2,910	26.7%
Washington	270	185	- 31.5%	4,550	3,873	- 14.9%
Total	1,301	1,226	- 5.8%	17,393	16,440	- 5.5%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	509	595	16.9%	8,275	6,981	- 15.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	15,813	14,214	- 10.1%	244,660	232,598	- 4.9%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1987 Product Mix**

	Jan-Dec Shipments			Jan-Dec Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	214	117	331	*	*	*
Maine *	2,366	372	2,738	*	*	*
Massachusetts *	462	364	826	*	*	*
New Hampshire *	929	460	1,389	*	*	*
New Jersey *	381	519	900	*	*	*
New York *	5,114	2,816	7,930	*	*	*
Pennsylvania	4,599	2,477	7,076	10,000	5,296	15,296
Rhode Island *	108	71	179	*	*	*
Vermont *	661	191	852	*	*	*
Total	14,834	7,387	22,221	10,000	5,296	15,296
	66.8%	33.2%	100.0%	65.4%	34.6%	100.0%
East North Central						
Illinois *	2,496	1,075	3,571	*	*	*
Indiana	4,389	2,036	6,425	19,251	9,850	29,101
Michigan *	5,892	4,023	9,915	*	*	*
Ohio	4,853	1,896	6,749	2,420	701	3,121
Wisconsin	1,938	260	2,198	2,421	445	2,866
Total	19,568	9,290	28,858	24,092	10,996	35,088
	67.8%	32.2%	100.0%	68.7%	31.3%	100.0%
West North Central						
Iowa *	646	222	868	*	*	*
Kansas	890	573	1,463	1,349	531	1,880
Minnesota	1,249	436	1,685	1,498	526	2,024
Missouri	3,254	1,367	4,621	102	500	602
Nebraska	246	231	477	1,364	948	2,312
North Dakota *	163	68	231	*	*	*
South Dakota *	340	241	581	*	*	*
Total	6,788	3,138	9,926	4,313	2,505	6,818
	68.4%	31.6%	100.0%	63.3%	36.7%	100.0%
South Atlantic						
Delaware *	1,232	698	1,930	*	*	*
Florida	9,424	16,441	25,865	5,888	14,118	20,006
Georgia	7,973	6,824	14,797	19,314	15,081	34,395
Maryland *	883	430	1,313	*	*	*
North Carolina	15,727	6,972	22,699	20,575	7,606	28,181
South Carolina *	7,682	4,129	11,811	*	*	*
Virginia	4,229	1,632	5,861	3,539	717	4,256
West Virginia *	2,401	684	3,085	*	*	*
Total	49,551	22,784	87,361	49,316	37,522	86,838
	56.7%	26.0%	100.0%	56.8%	43.2%	100.0%

	Year-To-Date 1987 Product Mix					
	Jan-Dec Shipments			Jan-Dec Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
South Central						
Alabama	8,824	2,425	11,249	17,780	4,762	22,542
Arkansas *	3,530	833	4,363	*	*	*
Kentucky *	3,947	1,399	5,346	*	*	*
Louisiana *	1,996	341	2,337	*	*	*
Mississippi	4,115	955	5,070	3,688	880	4,568
Oklahoma *	705	400	1,105	*	*	*
Tennessee	6,713	2,629	9,342	10,586	3,728	14,314
Texas	4,965	3,542	8,507	7,526	5,393	12,919
Total	34,795	12,524	47,319	39,580	14,763	54,343
	73.5%	26.5%	100.0%	72.8%	27.2%	100.0%
Mountain						
Arizona	2,782	3,089	5,871	2,623	2,402	5,025
Colorado	398	520	918	185	366	551
Idaho	99	506	605	528	2,019	2,547
Montana *	137	377	514	*	*	*
Nevada *	426	1,580	2,006	*	*	*
New Mexico *	1,889	1,208	3,097	*	*	*
Utah *	86	270	356	*	*	*
Wyoming *	32	93	125	*	*	*
Total	5,849	7,643	13,492	3,336	4,787	8,123
	43.4%	56.6%	100.0%	41.1%	58.9%	100.0%
Pacific						
Alaska *	6	0	6	*	*	*
California	1,606	8,045	9,651	2,121	9,742	11,863
Hawaii *	0	0	0	*	*	*
Oregon	406	2,504	2,910	599	4,847	5,446
Washington	467	3,406	3,873	244	1,067	1,311
Total	2,485	13,955	16,440	2,964	15,656	18,620
	15.1%	84.9%	100.0%	15.9%	84.1%	100.0%
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	133,870	91,747	225,617	133,601	91,525	225,126
	59.3%	40.7%	100.0%	59.3%	40.7%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	5,264	1,717	6,981	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	5,696	2,001	7,697
Total	139,134	93,464	232,598	139,297	93,526	232,823
	59.8%	40.2%	100.0%	59.8%	40.2%	100.0%

NOTE: 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1987**

State	Total Shipment	% of Total:	:Rank:	Single: :Sectn :Shpmnt:	% of Total:	:Rank:	Multi: :Sectn :Shpmnt:	% of Total:	:Rank:
Florida	2,018	14.8%	1	752	10.3%	2	1,266	20.1%	1
North Carolina	1,268	9.3%	2	764	10.4%	1	504	8.0%	4
Georgia	1,028	7.5%	3	512	7.0%	3	516	8.2%	3
California	788	5.8%	4	131	1.8%	19	657	10.4%	2
South Carolina	759	5.6%	5	477	6.5%	5	282	4.5%	5
Alabama	673	4.9%	6	480	6.6%	4	193	3.1%	10
Tennessee	528	3.9%	7	374	5.1%	6	154	2.4%	13
Michigan	519	3.8%	8	282	3.8%	7	237	3.8%	7
New York	416	3.1%	9	261	3.6%	9	155	2.5%	12
Pennsylvania	409	3.0%	10	261	3.6%	8	148	2.4%	14
Arizona	409	3.0%	11	169	2.3%	16	240	3.8%	6
Texas	397	2.9%	12	203	2.8%	13	194	3.1%	9
Ohio	349	2.6%	13	253	3.5%	10	96	1.5%	18
Indiana	345	2.5%	14	237	3.2%	11	108	1.7%	17
Virginia	311	2.3%	15	196	2.7%	14	115	1.8%	16
Mississippi	305	2.2%	16	235	3.2%	12	70	1.1%	22
Oregon	253	1.9%	17	35	0.5%	32	218	3.5%	8
Missouri	251	1.8%	18	169	2.3%	17	82	1.3%	19
Kentucky	246	1.8%	19	173	2.4%	15	73	1.2%	20
Arkansas	191	1.4%	20	149	2.0%	18	42	0.7%	26
Washington	185	1.4%	21	11	0.2%	41	174	2.8%	11
Illinois	182	1.3%	22	124	1.7%	21	58	0.9%	24
Maine	173	1.3%	23	127	1.7%	20	46	0.7%	25
New Mexico	165	1.2%	24	94	1.3%	24	71	1.1%	21
Nevada	157	1.2%	25	31	0.4%	33	126	2.0%	15
West Virginia	144	1.1%	26	112	1.5%	22	32	0.5%	29
Louisiana	134	1.0%	27	112	1.5%	23	22	0.3%	34
Delaware	125	0.9%	28	61	0.8%	27	64	1.0%	23
New Hampshire	100	0.7%	29	73	1.0%	26	27	0.4%	31
Kansas	88	0.6%	30	51	0.7%	29	37	0.6%	27
Wisconsin	87	0.6%	31	77	1.1%	25	10	0.2%	42
Minnesota	78	0.6%	32	52	0.7%	28	26	0.4%	33
Maryland	68	0.5%	33	41	0.6%	31	27	0.4%	32
Colorado	59	0.4%	34	23	0.3%	38	36	0.6%	28
New Jersey	59	0.4%	35	28	0.4%	35	31	0.5%	30
Iowa	57	0.4%	36	48	0.7%	30	9	0.1%	43
Massachusetts	45	0.3%	37	28	0.4%	36	17	0.3%	39
Oklahoma	42	0.3%	38	24	0.3%	37	18	0.3%	37
Vermont	40	0.3%	39	29	0.4%	34	11	0.2%	41
South Dakota	32	0.2%	40	18	0.2%	39	14	0.2%	40
Idaho	30	0.2%	41	8	0.1%	42	22	0.3%	35
Montana	26	0.2%	42	5	0.1%	45	21	0.3%	36
Nebraska	22	0.2%	43	5	0.1%	44	17	0.3%	38
Connecticut	17	0.1%	44	14	0.2%	40	3	0.0%	48
Rhode Island	15	0.1%	45	7	0.1%	43	8	0.1%	45
Utah	13	0.1%	46	4	0.1%	47	9	0.1%	44
North Dakota	8	0.1%	47	5	0.1%	46	3	0.0%	47
Wyoming	5	0.0%	48	1	0.0%	48	4	0.1%	46
Hawaii	0	0.0%	49	0	0.0%	49	0	0.0%	50
Alaska	0	0.0%	50	0	0.0%	50	0	0.0%	49
	13,619	100.0%		7,326	100.0%		6,293	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1987**

State	Total Shipment	% of Total:	Rank:	Single: Sectn	% of Total:	Rank:	Multi: Sectn	% of Total:	Rank:
:	:	:	:	Shpmnt:	:	:	Shpmnt:	:	:
Florida	25,865	11.5%	1	9,424	7.0%	2	16,441	17.9%	1
North Carolina	22,699	10.1%	2	15,727	11.7%	1	6,972	7.6%	3
Georgia	14,797	6.6%	3	7,973	6.0%	4	6,824	7.4%	4
South Carolina	11,811	5.2%	4	7,682	5.7%	5	4,129	4.5%	5
Alabama	11,249	5.0%	5	8,824	6.6%	3	2,425	2.6%	14
Michigan	9,915	4.4%	6	5,892	4.4%	7	4,023	4.4%	6
California	9,651	4.3%	7	1,606	1.2%	25	8,045	8.8%	2
Tennessee	9,342	4.1%	8	6,713	5.0%	6	2,629	2.9%	11
Texas	8,507	3.8%	9	4,965	3.7%	9	3,542	3.9%	7
New York	7,930	3.5%	10	5,114	3.8%	8	2,816	3.1%	10
Pennsylvania	7,076	3.1%	11	4,599	3.4%	11	2,477	2.7%	13
Ohio	6,749	3.0%	12	4,853	3.6%	10	1,896	2.1%	16
Indiana	6,425	2.8%	13	4,389	3.3%	12	2,036	2.2%	15
Arizona	5,871	2.6%	14	2,782	2.1%	18	3,089	3.4%	9
Virginia	5,861	2.6%	15	4,229	3.2%	13	1,632	1.8%	17
Kentucky	5,346	2.4%	16	3,947	2.9%	15	1,399	1.5%	19
Mississippi	5,070	2.2%	17	4,115	3.1%	14	955	1.0%	23
Missouri	4,621	2.0%	18	3,254	2.4%	17	1,367	1.5%	20
Arkansas	4,363	1.9%	19	3,530	2.6%	16	833	0.9%	24
Washington	3,873	1.7%	20	467	0.3%	34	3,406	3.7%	8
Illinois	3,571	1.6%	21	2,496	1.9%	19	1,075	1.2%	22
New Mexico	3,097	1.4%	22	1,889	1.4%	24	1,208	1.3%	21
West Virginia	3,085	1.4%	23	2,401	1.8%	20	684	0.7%	26
Oregon	2,910	1.3%	24	406	0.3%	37	2,504	2.7%	12
Maine	2,738	1.2%	25	2,366	1.8%	21	372	0.4%	36
Louisiana	2,337	1.0%	26	1,996	1.5%	22	341	0.4%	38
Wisconsin	2,198	1.0%	27	1,938	1.4%	23	260	0.3%	40
Nevada	2,006	0.9%	28	426	0.3%	36	1,580	1.7%	18
Delaware	1,930	0.9%	29	1,232	0.9%	27	698	0.8%	25
Minnesota	1,685	0.7%	30	1,249	0.9%	26	436	0.5%	32
Kansas	1,463	0.6%	31	890	0.7%	29	573	0.6%	27
New Hampshire	1,389	0.6%	32	929	0.7%	28	460	0.5%	31
Maryland	1,313	0.6%	33	883	0.7%	30	430	0.5%	33
Oklahoma	1,105	0.5%	34	705	0.5%	31	400	0.4%	34
Colorado	918	0.4%	35	398	0.3%	38	520	0.6%	28
New Jersey	900	0.4%	36	381	0.3%	39	519	0.6%	29
Iowa	868	0.4%	37	646	0.5%	33	222	0.2%	43
Vermont	852	0.4%	38	661	0.5%	32	191	0.2%	44
Massachusetts	826	0.4%	39	462	0.3%	35	364	0.4%	37
Idaho	605	0.3%	40	99	0.1%	46	506	0.6%	30
South Dakota	581	0.3%	41	340	0.3%	40	241	0.3%	41
Montana	514	0.2%	42	137	0.1%	44	377	0.4%	35
Nebraska	477	0.2%	43	246	0.2%	41	231	0.3%	42
Utah	356	0.2%	44	86	0.1%	47	270	0.3%	39
Connecticut	331	0.1%	45	214	0.2%	42	117	0.1%	45
North Dakota	231	0.1%	46	163	0.1%	43	68	0.1%	48
Rhode Island	179	0.1%	47	108	0.1%	45	71	0.1%	47
Wyoming	125	0.1%	48	32	0.0%	48	93	0.1%	46
Alaska	6	0.0%	49	6	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
225,617	100.0%			133,870	100.0%		91,747	100.0%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
December 1987**

State	Total Productn	% of :Total:	:Rank: :Sectn	:Single: :Product:	% of :Total:	:Rank: :Sectn	:Multi: :Product:	% of :Total:	:Rank	
Georgia	2,421	17.5%	1	1,271	17.0%	1	1,150	18.2%	1	
Indiana	1,633	11.8%	2	1,065	14.2%	2	568	9.0%	4	
Florida	1,565	11.3%	3	520	6.9%	7	1,045	16.5%	2	
North Carolina	1,545	11.2%	4	992	13.2%	3	553	8.7%	5	
Alabama	1,222	8.8%	5	888	11.9%	4	334	5.3%	7	
California	949	6.9%	6	159	2.1%	12	790	12.5%	3	
Tennessee	841	6.1%	7	602	8.0%	5	239	3.8%	10	
Pennsylvania	818	5.9%	8	530	7.1%	6	288	4.6%	9	
Texas	599	4.3%	9	302	4.0%	8	297	4.7%	8	
Oregon	411	3.0%	10	48	0.6%	18	363	5.7%	6	
Mississippi	342	2.5%	11	265	3.5%	9	77	1.2%	13	
Arizona	342	2.5%	12	162	2.2%	11	180	2.8%	11	
Virginia	268	1.9%	13	211	2.8%	10	57	0.9%	15	
Nebraska	143	1.0%	14	76	1.0%	16	67	1.1%	14	
Ohio	140	1.0%	15	110	1.5%	13	30	0.5%	20	
Wisconsin	125	0.9%	16	104	1.4%	14	21	0.3%	22	
Kansas	121	0.9%	17	81	1.1%	15	40	0.6%	17	
Idaho	119	0.9%	18	29	0.4%	19	90	1.4%	12	
Minnesota	88	0.6%	19	57	0.8%	17	31	0.5%	18	
Washington	52	0.4%	20	2	0.0%	22	50	0.8%	16	
Colorado	41	0.3%	21	13	0.2%	20	28	0.4%	21	
Missouri	36	0.3%	22	6	0.1%	21	30	0.5%	19	
Illinois	*	0	0.0%	23	0	0.0%	43	0	0.0%	42
Montana	*	0	0.0%	24	0	0.0%	35	0	0.0%	35
Connecticut	*	0	0.0%	25	0	0.0%	44	0	0.0%	34
Louisiana	*	0	0.0%	26	0	0.0%	36	0	0.0%	36
South Carolina	*	0	0.0%	27	0	0.0%	29	0	0.0%	25
Maryland	*	0	0.0%	28	0	0.0%	33	0	0.0%	23
Alaska	*	0	0.0%	29	0	0.0%	28	0	0.0%	39
Nevada	*	0	0.0%	30	0	0.0%	50	0	0.0%	48
Kentucky	*	0	0.0%	31	0	0.0%	39	0	0.0%	33
Vermont	*	0	0.0%	32	0	0.0%	25	0	0.0%	31
New Mexico	*	0	0.0%	33	0	0.0%	26	0	0.0%	24
Rhode Island	*	0	0.0%	34	0	0.0%	46	0	0.0%	32
Oklahoma	*	0	0.0%	35	0	0.0%	38	0	0.0%	44
New Jersey	*	0	0.0%	36	0	0.0%	31	0	0.0%	30
Delaware	*	0	0.0%	37	0	0.0%	24	0	0.0%	38
Arkansas	*	0	0.0%	38	0	0.0%	45	0	0.0%	47
Michigan	*	0	0.0%	39	0	0.0%	30	0	0.0%	45
New York	*	0	0.0%	40	0	0.0%	37	0	0.0%	29
Utah	*	0	0.0%	41	0	0.0%	23	0	0.0%	46
West Virginia	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Iowa	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
Massachusetts	*	0	0.0%	44	0	0.0%	32	0	0.0%	37
South Dakota	*	0	0.0%	45	0	0.0%	40	0	0.0%	28
Hawaii	*	0	0.0%	46	0	0.0%	27	0	0.0%	26
North Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
Wyoming	*	0	0.0%	48	0	0.0%	41	0	0.0%	50
New Hampshire	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Maine	*	0	0.0%	50	0	0.0%	34	0	0.0%	43
	13,821	100.0%		7,493	100.0%		6,328	100.0%		

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Dec 1987**

State	Total Productn	% of Total:	:Rank: :Product:	Single: Sectn	% of Total:	:Rank: :Product:	Multi: Sectn	% of Total:	:Rank:
Georgia	34,395	15.3%	1	19,314	14.5%	2	15,081	16.5%	1
Indiana	29,101	12.9%	2	19,251	14.4%	3	9,850	10.8%	3
North Carolina	28,181	12.5%	3	20,575	15.4%	1	7,606	8.3%	5
Alabama	22,542	10.0%	4	17,780	13.3%	4	4,762	5.2%	9
Florida	20,006	8.9%	5	5,888	4.4%	8	14,118	15.4%	2
Pennsylvania	15,296	6.8%	6	10,000	7.5%	6	5,296	5.8%	7
Tennessee	14,314	6.4%	7	10,586	7.9%	5	3,728	4.1%	10
Texas	12,919	5.7%	8	7,526	5.6%	7	5,393	5.9%	6
California	11,863	5.3%	9	2,121	1.6%	14	9,742	10.6%	4
Oregon	5,446	2.4%	10	599	0.4%	18	4,847	5.3%	8
Arizona	5,025	2.2%	11	2,623	2.0%	11	2,402	2.6%	11
Mississippi	4,568	2.0%	12	3,688	2.8%	9	880	1.0%	15
Virginia	4,256	1.9%	13	3,539	2.6%	10	717	0.8%	16
Ohio	3,121	1.4%	14	2,420	1.8%	13	701	0.8%	17
Wisconsin	2,866	1.3%	15	2,421	1.8%	12	445	0.5%	21
Idaho	2,547	1.1%	16	528	0.4%	19	2,019	2.2%	12
Nebraska	2,312	1.0%	17	1,364	1.0%	16	948	1.0%	14
Minnesota	2,024	0.9%	18	1,498	1.1%	15	526	0.6%	19
Kansas	1,880	0.8%	19	1,349	1.0%	17	531	0.6%	18
Washington	1,311	0.6%	20	244	0.2%	20	1,067	1.2%	13
Missouri	602	0.3%	21	102	0.1%	22	500	0.5%	20
Colorado	551	0.2%	22	185	0.1%	21	366	0.4%	22
South Carolina	* 0	0.0%	23	0	0.0%	43	0	0.0%	46
Iowa	* 0	0.0%	24	0	0.0%	35	0	0.0%	33
Michigan	* 0	0.0%	25	0	0.0%	44	0	0.0%	38
Montana	* 0	0.0%	26	0	0.0%	36	0	0.0%	28
Arkansas	* 0	0.0%	27	0	0.0%	29	0	0.0%	40
Maine	* 0	0.0%	28	0	0.0%	33	0	0.0%	36
Alaska	* 0	0.0%	29	0	0.0%	28	0	0.0%	32
Oklahoma	* 0	0.0%	30	0	0.0%	50	0	0.0%	37
Wyoming	* 0	0.0%	31	0	0.0%	39	0	0.0%	43
North Dakota	* 0	0.0%	32	0	0.0%	25	0	0.0%	42
New Hampshire	* 0	0.0%	33	0	0.0%	26	0	0.0%	34
Vermont	* 0	0.0%	34	0	0.0%	46	0	0.0%	24
Illinois	* 0	0.0%	35	0	0.0%	38	0	0.0%	35
South Dakota	* 0	0.0%	36	0	0.0%	31	0	0.0%	49
Nevada	* 0	0.0%	37	0	0.0%	24	0	0.0%	41
Delaware	* 0	0.0%	38	0	0.0%	45	0	0.0%	31
Connecticut	* 0	0.0%	39	0	0.0%	30	0	0.0%	27
New York	* 0	0.0%	40	0	0.0%	37	0	0.0%	50
West Virginia	* 0	0.0%	41	0	0.0%	23	0	0.0%	48
New Mexico	* 0	0.0%	42	0	0.0%	48	0	0.0%	45
Utah	* 0	0.0%	43	0	0.0%	41	0	0.0%	39
Rhode Island	* 0	0.0%	44	0	0.0%	42	0	0.0%	25
Louisiana	* 0	0.0%	45	0	0.0%	34	0	0.0%	29
New Jersey	* 0	0.0%	46	0	0.0%	47	0	0.0%	23
Maryland	* 0	0.0%	47	0	0.0%	32	0	0.0%	44
Kentucky	* 0	0.0%	48	0	0.0%	40	0	0.0%	26
Hawaii	* 0	0.0%	49	0	0.0%	27	0	0.0%	47
Massachusetts	* 0	0.0%	50	0	0.0%	49	0	0.0%	30

225,126 100.0% 133,601 100.0% 91,525 100.0%

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

December, 1987
Manufacturing Report



6/27/88

A6325-1

Manufacturing REPORT


Manufactured Housing Institute

1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1988

Manufactured home shipments in January, 1988 declined 19 percent from a year ago. This level of shipments is the lowest level recorded by the National Conference of States on Building Codes and Standards since they began collecting statistics in June, 1976. Only eight states showed an increase in shipments, and none of those were in the south atlantic or south central where the larger number of shipments are concentrated. Only one state, Oregon, showed an increase in production.

The regions all declined in shipments and only two of the top ten shipment states reported increases.

Regional Shipments, Percent Change and Market Share

REGION	1988			1987		
	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	
Northeast	1,138	9.4	- 4.5	1,192	7.7	
East North Central	1,289	10.6	- 18.3	1,577	10.2	
West North Central	410	3.4	- 19.0	506	3.3	
South Atlantic	5,212	43.0	- 20.2	6,531	42.4	
South Central	2,161	17.8	- 36.0	3,376	21.9	
Mountain	737	6.1	- 27.4	1,015	6.6	
Pacific	1,188	9.8	- 0.8	1,197	7.8	

Top Ten States, Percent Change and Market Share

	STATES	1988			1987		
		SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1.	Florida	1,975	16.3	- 11.8	2,238	14.5	1
2.	North Carolina	1,028	8.5	- 31.6	1,503	9.8	2
3.	Georgia	975	8.0	- 7.9	1,059	6.9	3
4.	California	734	6.0	- 6.0	781	5.1	6
5.	South Carolina	679	5.6	- 29.9	968	6.3	4
6.	Alabama	594	4.9	- 23.4	775	5.0	7
7.	Tennessee	525	4.3	- 11.8	595	3.9	8
8.	Michigan	476	3.9	- 15.5	563	3.7	9
9.	Pennsylvania	410	3.4	+ 4.1	394	2.6	11
10.	New York	371	3.1	+ 0.5	369	2.4	14

DATA SOURCE: Natio. Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For more information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961 - 18.9%
February	16,258			Jan-Feb	32,249	
March	19,601			Jan-Mar	51,850	
April	21,139			Jan-Apr	72,989	
May	20,176			Jan-May	93,165	
June	21,532			Jan-June	114,697	
July	20,971			Jan-July	135,668	
August	21,996			Jan-Aug	157,664	
September	21,700			Jan-Sep	179,364	
October	22,162			Jan-Oct	201,526	
November	16,990			Jan-Nov	218,516	
December	14,307			Jan-Dec	232,823	

Estimated Mobile/Manufactured Home Shipments*

	Each Month			Cumulative for Year		
	1987	1988	% Change	1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823 - 19.1%
February	16,059			Jan-Feb	31,916	
March	19,652			Jan-Mar	51,568	
April	21,334			Jan-Apr	72,902	
May	20,231			Jan-May	93,133	
June	21,643			Jan-June	114,776	
July	20,880			Jan-July	135,656	
August	21,961			Jan-Aug	157,617	
September	21,620			Jan-Sep	179,237	
October	21,971			Jan-Oct	201,208	
November	17,176			Jan-Nov	218,384	
December	14,214			Jan-Dec	232,598	

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production		Homes In Inventory	
	1987	1988	1987	1988
January	3.7%	6.4%	January	597
February	4.9%		February	796
March	3.8%		March	745
April	2.6%		April	550
May	2.5%		May	495
June	1.8%		June	384
July	2.3%		July	475
August	2.3%		August	510
September	2.7%		September	590
October	3.5%		October	781
November	3.5%		November	595
December	4.8%		December	688

Mobile/Manufactured Home Production

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	893	840	- 5.9%	893	840	- 5.9%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	893	840	- 5.9%	893	840	- 5.9%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	1,587	1,369	- 13.7%	1,587	1,369	- 13.7%
Michigan *	*	*	---	*	*	---
Ohio	123	112	- 8.9%	123	112	- 8.9%
Wisconsin	133	107	- 19.5%	133	107	- 19.5%
Total	1,843	1,588	- 13.8%	1,843	1,588	- 13.8%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	102	102	0.0%	102	102	0.0%
Minnesota	57	48	- 15.8%	57	48	- 15.8%
Missouri	30	25	- 16.7%	30	25	- 16.7%
Nebraska	173	142	- 17.9%	173	142	- 17.9%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	362	317	- 12.4%	362	317	- 12.4%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,728	1,503	- 13.0%	1,728	1,503	- 13.0%
Georgia	2,590	2,349	- 9.3%	2,590	2,349	- 9.3%
Maryland *	*	*	---	*	*	---
North Carolina	1,907	1,315	- 31.0%	1,907	1,315	- 31.0%
South Carolina *	*	*	---	*	*	---
Virginia	225	224	- 0.4%	225	224	- 0.4%
West Virginia *	*	*	---	*	*	---
Total	6,450	5,391	- 16.4%	6,450	5,391	- 16.4%
South Central						
Alabama	1,486	986	- 33.6%	1,486	986	- 33.6%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	301	300	- 0.3%	301	300	- 0.3%
Oklahoma *	*	*	---	*	*	---
Tennessee	973	883	- 9.2%	973	883	- 9.2%
Texas	1,156	461	- 59.8%	1,156	465	- 59.8%
Total	3,916	2,644	- 32.2%	3,916	2,634	- 32.7%

Mobile/Manufactured Home Production

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	419	333	- 20.5%	419	333	- 20.5%
Colorado	41	0	-100.0%	41	0	-100.0%
Idaho	179	103	- 42.5%	179	103	- 42.5%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	639	436	- 31.8%	639	436	- 31.8%
Pacific						
Alaska *	*	*	---	*	*	---
California	974	851	- 12.6%	974	851	- 12.6%
Hawaii *	*	*	---	*	*	---
Oregon	320	394	23.1%	320	394	23.1%
Washington	83	71	- 14.5%	83	71	- 14.5%
Total	1,377	1,316	- 4.4%	1,377	1,316	- 4.4%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	511	439	- 14.1%	511	439	- 14.1%
Total Production	15,991	12,961	- 18.9%	15,991	12,961	- 18.9%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	25	17	- 32.0%	25	17	- 32.0%
Maine	129	152	17.8%	129	152	17.8%
Massachusetts	66	45	- 31.8%	66	45	- 31.8%
New Hampshire	74	45	- 39.2%	74	45	- 39.2%
New Jersey	83	45	- 45.8%	83	45	- 45.8%
New York	369	371	0.5%	369	371	0.5%
Pennsylvania	394	410	4.1%	394	410	4.1%
Rhode Island	16	13	- 18.8%	16	13	- 18.8%
Vermont	36	40	11.1%	36	40	11.1%
Total	1,192	1,138	- 4.5%	1,192	1,138	- 4.5%
East North Central						
Illinois	168	143	- 14.9%	168	143	- 14.9%
Indiana	375	277	- 26.1%	375	277	- 26.1%
Michigan	563	476	- 15.5%	563	476	- 15.5%
Ohio	378	316	- 16.4%	378	316	- 16.4%
Wisconsin	93	77	- 17.2%	93	77	- 17.2%
Total	1,577	1,289	- 18.3%	1,577	1,289	- 18.3%
West North Central						
Iowa	42	49	16.7%	42	49	16.7%
Kansas	122	86	- 29.5%	122	86	- 29.5%
Minnesota	28	36	28.6%	28	36	28.6%
Missouri	247	183	- 25.9%	247	183	- 25.9%
Nebraska	35	25	- 28.6%	35	25	- 28.6%
North Dakota	6	4	- 33.3%	6	4	- 33.3%
South Dakota	26	27	3.8%	26	27	3.8%
Total	506	410	- 19.0%	506	410	- 19.0%
South Atlantic						
Delaware	178	132	- 25.8%	178	132	- 25.8%
Florida	2,238	1,975	- 11.8%	2,238	1,975	- 11.8%
Georgia	1,059	975	- 7.9%	1,059	975	- 7.9%
Maryland	113	87	- 23.0%	113	87	- 23.0%
North Carolina	1,503	1,028	- 31.6%	1,503	1,028	- 31.6%
South Carolina	968	679	- 29.9%	968	679	- 29.9%
Virginia	355	226	- 36.3%	355	226	- 36.3%
West Virginia	117	110	- 6.0%	117	110	- 6.0%
Total	6,531	5,212	- 20.2%	6,531	5,212	- 20.2%
South Central						
Alabama	775	594	- 23.4%	775	594	- 23.4%
Arkansas	291	156	- 46.4%	291	156	- 46.4%
Kentucky	298	273	- 8.4%	298	273	- 8.4%
Louisiana	185	114	- 38.4%	185	114	- 38.4%
Mississippi	326	186	- 42.9%	326	186	- 42.9%
Oklahoma	86	24	- 72.1%	86	24	- 72.1%
Tennessee	595	525	- 11.8%	595	525	- 11.8%
Texas	820	289	- 64.8%	820	289	- 64.8%
Total	3,376	2,161	- 36.0%	3,376	2,161	- 36.0%

Mobile/Manufactured Home Shipments

	January			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Mountain						
Arizona	520	369	- 29.0%	520	369	- 29.0%
Colorado	52	38	- 26.9%	52	38	- 26.9%
Idaho	38	25	- 34.2%	38	25	- 34.2%
Montana	37	13	- 64.9%	37	13	- 64.9%
Nevada	128	97	- 24.2%	128	97	- 24.2%
New Mexico	205	175	- 14.6%	205	175	- 14.6%
Utah	32	15	- 53.1%	32	15	- 53.1%
Wyoming	3	5	66.7%	3	5	66.7%
Total	1,015	737	- 27.4%	1,015	737	- 27.4%
Pacific						
Alaska	0	0	0.0%	0	0	0.0%
California	781	734	- 6.0%	781	734	- 6.0%
Hawaii	0	0	0.0%	0	0	0.0%
Oregon	184	242	31.5%	184	242	31.5%
Washington	232	212	- 8.6%	232	212	- 8.6%
Total	1,197	1,188	- 0.8%	1,197	1,188	- 0.8%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	463	688	48.6%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	15,394	12,135	- 21.2%	15,857	12,823	- 19.1%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

**Year-To-Date
1988 Product Mix**

	Jan-Jan Shipments			Jan-Jan Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
Northeast						
Connecticut *	14	3	17	*	*	*
Maine *	128	24	152	*	*	*
Massachusetts *	32	13	45	*	*	*
New Hampshire *	33	12	45	*	*	*
New Jersey *	13	32	45	*	*	*
New York *	250	121	371	*	*	*
Pennsylvania	255	155	410	565	275	840
Rhode Island *	5	8	13	*	*	*
Vermont *	30	10	40	*	*	*
Total	760	378	1,138	565	275	840
	66.8%	33.2%	100.0%	67.3%	32.7%	100.0%
East North Central						
Illinois *	104	39	143	*	*	*
Indiana	185	92	277	907	462	1,369
Michigan *	293	183	476	*	*	*
Ohio	226	90	316	87	25	112
Wisconsin	73	4	77	89	18	107
Total	881	408	1,289	1,083	505	1,588
	68.3%	31.7%	100.0%	68.2%	31.8%	100.0%
West North Central						
Iowa *	36	13	49	*	*	*
Kansas	55	31	86	75	27	102
Minnesota	24	12	36	33	15	48
Missouri	124	59	183	2	23	25
Nebraska	11	14	25	85	57	142
North Dakota *	1	3	4	*	*	*
South Dakota *	13	14	27	*	*	*
Total	264	146	410	195	122	317
	64.4%	35.6%	100.0%	61.5%	38.5%	100.0%
South Atlantic						
Delaware *	94	38	132	*	*	*
Florida	821	1,154	1,975	542	961	1,503
Georgia	502	473	975	1,290	1,059	2,349
Maryland *	61	26	87	*	*	*
North Carolina	665	363	1,028	920	395	1,315
South Carolina *	422	257	679	*	*	*
Virginia	153	73	226	195	29	224
West Virginia *	83	27	110	*	*	*
Total	2,801	2,411	5,212	2,947	2,444	5,391
	53.7%	46.3%	100.0%	54.7%	45.3%	100.0%

**Year-To-Date
1988 Product Mix**

	Jan-Jan Shipments			Jan-Jan Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production

South Central

Alabama	472	122	594	732	254	986
Arkansas *	126	30	156	*	*	*
Kentucky *	187	86	273	*	*	*
Louisiana *	105	9	114	*	*	*
Mississippi	139	47	186	248	52	300
Oklahoma *	12	12	24	*	*	*
Tennessee	370	155	525	651	232	883
Texas	161	128	289	264	201	465

Total	1,572	589	2,161	1,895	739	2,634
	72.7%	27.3%	100.0%	71.9%	28.1%	100.0%

Mountain

Arizona	171	198	369	172	161	333
Colorado	13	25	38	0	0	0
Idaho	6	19	25	28	75	103
Montana *	3	10	13	*	*	*
Nevada *	18	79	97	*	*	*
New Mexico *	111	64	175	*	*	*
Utah *	2	13	15	*	*	*
Wyoming *	2	3	5	*	*	*

Total	326	411	737	200	236	436
	44.2%	55.8%	100.0%	45.9%	54.1%	100.0%

Pacific

Alaska *	0	0	0	*	*	*
California	126	608	734	147	704	851
Hawaii *	0	0	0	*	*	*
Oregon	27	215	242	46	348	394
Washington	17	195	212	2	69	71

Total	170	1,018	1,188	195	1,121	1,316
	14.3%	85.7%	100.0%	14.8%	85.2%	100.0%

DC & U.S. Terr. *	0	0	0	*	*	*
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Sub Total U.S	6,774	5,361	12,135	7,080	5,442	12,522
	55.8%	44.2%	100.0%	56.5%	43.5%	100.0%

Gov't & Export	0	0	0	0	0	0
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Beginning Inv.	506	182	688	0	0	0
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Other (Canada)	0	0	0	0	0	0
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States With *	0	0	0	293	146	439
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Total	7,280	5,543	12,823	7,373	5,588	12,961
	56.8%	43.2%	100.0%	56.9%	43.1%	100.0%

NOTE: 1987 PRODUCT MIX FOR THE U.S. WAS 40% AND 60% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
January 1988

State	Total	% of	:Rank:	Single:	% of	:Rank:	Multi	% of	:Rank:
Shipment	:Total:			:Sectn	:Total:		:Sectn	:Total:	
:	:			:Shpmt:	:		:Shpmt:	:	
Florida	1,975	16.3%	1	821	12.1%	1	1,154	21.5%	1
North Carolina	1,028	8.5%	2	665	9.8%	2	363	6.8%	4
Georgia	975	8.0%	3	502	7.4%	3	473	8.8%	3
California	734	6.0%	4	126	1.9%	18	608	11.3%	2
South Carolina	679	5.6%	5	422	6.2%	5	257	4.8%	5
Alabama	594	4.9%	6	472	7.0%	4	122	2.3%	13
Tennessee	525	4.3%	7	370	5.5%	6	155	2.9%	11
Michigan	476	3.9%	8	293	4.3%	7	183	3.4%	9
Pennsylvania	410	3.4%	9	255	3.8%	8	155	2.9%	10
New York	371	3.1%	10	250	3.7%	9	121	2.3%	14
Arizona	369	3.0%	11	171	2.5%	13	198	3.7%	7
Ohio	316	2.6%	12	226	3.3%	10	90	1.7%	16
Texas	289	2.4%	13	161	2.4%	14	128	2.4%	12
Indiana	277	2.3%	14	185	2.7%	12	92	1.7%	15
Kentucky	273	2.2%	15	187	2.8%	11	86	1.6%	17
Oregon	242	2.0%	16	27	0.4%	33	215	4.0%	6
Virginia	226	1.9%	17	153	2.3%	15	73	1.4%	19
Washington	212	1.7%	18	17	0.3%	36	195	3.6%	8
Mississippi	186	1.5%	19	139	2.1%	16	47	0.9%	22
Missouri	183	1.5%	20	124	1.8%	20	59	1.1%	21
New Mexico	175	1.4%	21	111	1.6%	21	64	1.2%	20
Arkansas	156	1.3%	22	126	1.9%	19	30	0.6%	27
Maine	152	1.3%	23	128	1.9%	17	24	0.4%	31
Illinois	143	1.2%	24	104	1.5%	23	39	0.7%	23
Delaware	132	1.1%	25	94	1.4%	24	38	0.7%	24
Louisiana	114	0.9%	26	105	1.6%	22	9	0.2%	43
West Virginia	110	0.9%	27	83	1.2%	25	27	0.5%	28
Nevada	97	0.8%	28	18	0.3%	35	79	1.5%	18
Maryland	87	0.7%	29	61	0.9%	27	26	0.5%	29
Kansas	86	0.7%	30	55	0.8%	28	31	0.6%	26
Wisconsin	77	0.6%	31	73	1.1%	26	4	0.1%	45
Iowa	49	0.4%	32	36	0.5%	29	13	0.2%	37
New Jersey	45	0.4%	33	13	0.2%	38	32	0.6%	25
Massachusetts	45	0.4%	34	32	0.5%	31	13	0.2%	36
New Hampshire	45	0.4%	35	33	0.5%	30	12	0.2%	38
Vermont	40	0.3%	36	30	0.4%	32	10	0.2%	42
Colorado	38	0.3%	37	13	0.2%	39	25	0.5%	30
Minnesota	36	0.3%	38	24	0.4%	34	12	0.2%	39
South Dakota	27	0.2%	39	13	0.2%	40	14	0.3%	33
Nebraska	25	0.2%	40	11	0.2%	42	14	0.3%	34
Idaho	25	0.2%	41	6	0.1%	43	19	0.4%	32
Oklahoma	24	0.2%	42	12	0.2%	41	12	0.2%	40
Connecticut	17	0.1%	43	14	0.2%	37	3	0.1%	46
Utah	15	0.1%	44	2	0.0%	47	13	0.2%	35
Montana	13	0.1%	45	3	0.0%	45	10	0.2%	41
Rhode Island	13	0.1%	46	5	0.1%	44	8	0.1%	44
Wyoming	5	0.0%	47	2	0.0%	46	3	0.1%	48
North Dakota	4	0.0%	48	1	0.0%	48	3	0.1%	47
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	12,135	99.7%		6,774	100.2%		5,361	100.2%	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

**Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
January 1988**

State	Total	:% of	:Rank:	Single	:% of	:Rank:	Multi	:% of	:Rank:	
	Productn	:Total:		:Sectn:	:Total:		:Sectn:	:Total:		
	:	:		:Prduct:	:		:Prduct:	:		
Georgia	2,349	18.8%	1	1,290	18.2%	1	1,059	19.5%	1	
Florida	1,503	12.0%	2	542	7.7%	7	961	17.7%	2	
Indiana	1,369	10.9%	3	907	12.8%	3	462	8.5%	4	
North Carolina	1,315	10.5%	4	920	13.0%	2	395	7.3%	5	
Alabama	986	7.9%	5	732	10.3%	4	254	4.7%	8	
Tennessee	883	7.1%	6	651	9.2%	5	232	4.3%	9	
California	851	6.8%	7	147	2.1%	12	704	12.9%	3	
Pennsylvania	840	6.7%	8	565	8.0%	6	275	5.1%	7	
Texas	465	3.7%	9	264	3.7%	8	201	3.7%	10	
Oregon	394	3.1%	10	46	0.6%	17	348	6.4%	6	
Arizona	333	2.7%	11	172	2.4%	11	161	3.0%	11	
Mississippi	300	2.4%	12	248	3.5%	9	52	1.0%	15	
Virginia	224	1.8%	13	195	2.8%	10	29	0.5%	16	
Nebraska	142	1.1%	14	85	1.2%	15	57	1.0%	14	
Ohio	112	0.9%	15	87	1.2%	14	25	0.5%	18	
Wisconsin	107	0.9%	16	89	1.3%	13	18	0.3%	20	
Idaho	103	0.8%	17	28	0.4%	19	75	1.4%	12	
Kansas	102	0.8%	18	75	1.1%	16	27	0.5%	17	
Washington	71	0.6%	19	2	0.0%	20	69	1.3%	13	
Minnesota	48	0.4%	20	33	0.5%	18	15	0.3%	21	
Missouri	25	0.2%	21	2	0.0%	21	23	0.4%	19	
North Dakota	*	0	0.0%	22	0	0.0%	43	0	0.0%	42
Maine	*	0	0.0%	23	0	0.0%	35	0	0.0%	36
Connecticut	*	0	0.0%	24	0	0.0%	36	0	0.0%	29
New Mexico	*	0	0.0%	25	0	0.0%	29	0	0.0%	45
Utah	*	0	0.0%	26	0	0.0%	22	0	0.0%	39
Alaska	*	0	0.0%	27	0	0.0%	44	0	0.0%	34
Illinois	*	0	0.0%	28	0	0.0%	33	0	0.0%	35
Vermont	*	0	0.0%	29	0	0.0%	28	0	0.0%	24
West Virginia	*	0	0.0%	30	0	0.0%	50	0	0.0%	48
South Carolina	*	0	0.0%	31	0	0.0%	26	0	0.0%	46
Delaware	*	0	0.0%	32	0	0.0%	39	0	0.0%	33
Louisiana	*	0	0.0%	33	0	0.0%	25	0	0.0%	31
Massachusetts	*	0	0.0%	34	0	0.0%	46	0	0.0%	32
Maryland	*	0	0.0%	35	0	0.0%	38	0	0.0%	44
Oklahoma	*	0	0.0%	36	0	0.0%	31	0	0.0%	37
Colorado	*	0	0.0%	37	0	0.0%	24	0	0.0%	26
Hawaii	*	0	0.0%	38	0	0.0%	45	0	0.0%	47
Montana	*	0	0.0%	39	0	0.0%	30	0	0.0%	30
Iowa	*	0	0.0%	40	0	0.0%	37	0	0.0%	22
New Jersey	*	0	0.0%	41	0	0.0%	23	0	0.0%	25
Rhode Island	*	0	0.0%	42	0	0.0%	48	0	0.0%	27
Arkansas	*	0	0.0%	43	0	0.0%	47	0	0.0%	40
New Hampshire	*	0	0.0%	44	0	0.0%	32	0	0.0%	23
Kentucky	*	0	0.0%	45	0	0.0%	40	0	0.0%	28
Michigan	*	0	0.0%	46	0	0.0%	27	0	0.0%	38
South Dakota	*	0	0.0%	47	0	0.0%	49	0	0.0%	49
New York	*	0	0.0%	48	0	0.0%	41	0	0.0%	50
Nevada	*	0	0.0%	49	0	0.0%	42	0	0.0%	41
Wyoming	*	0	0.0%	50	0	0.0%	34	0	0.0%	43
	12,522	100.1%		7,080	100.0%		5,442	100.3%		

Does Not Include States with "*"
 Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
1745 Jefferson Davis Highway
Suite 511
Arlington, VA 22202

January, 1988
Manufacturing Report